

INDUSTRY CPG - Food - Coffee

LOCATION Saratoga Springs, NY

VALUE Weight Control

Death Wish Coffee produces some of the world's strongest coffee. Their ground and whole bean coffees are USDA-organic and fair trade certified.

Death Wish Coffee had a known over-packing issue but did not have a method to effectively monitor and tighten controls around the pack weight. The scales were being calibrated once a day and manual checks were being done on paper every 30 minutes.

# **Success Story**

## **The Solution**

Death Wish Coffee moved their every 30 minute weight checks off of paper and into a SafetyChain form and created a dashboard, using real-time data to actively monitor pack weights.

### **Outcomes**

\$5.4M

Saved annually

## **Business Impact**

The Death Wish Coffee team realized they were over-packing by an average of one ounce per bag which equates to a \$5Min potential sales annually. Having this increased insight into the data gave the Team the confidence to tighten the weight-specs and to spot improvement activities like increasing the calibration frequency on the scales.



#### **Manage Quality**



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VALUE Yield Improvement

Death Wish Coffee produces some of the world's strongest coffee. Their ground and whole bean coffees are USDA-organic and fair trade certified.

After tightening the specifications relative to pack weight, they noticed an increase in packaging material scrap as more packages were being rejected by the check-weigh scale for being under or overweight.

# **Success Story**

## **The Solution**

Access to real-time scrap data, collected off the line, led operators to realize packages were being rejected for over and underweight. After investigating how the packaging machine works, they learned they had their specifications too tight.

### **Business Impact**

The Death Wish Coffee team realized they were over-packing by an average of one ounce per bag which equates to a \$5Min potential sales annually. Having this increased insight into the data gave the Team the confidence to tighten the weight-specs and to spot improvement activities like increasing the calibration frequency on the scales.

**Outcomes** 

70%

Reduction in packaging scrap per day **\$37K** 

Savings per year



**Manage Quality**